ORACLE | PeopleSoft

Oracle Applications Strategic Overview for:
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Military Deputy
Office of the Assistant Secretary of the Army for Acquisition, Logistics, and Technology

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Customer

Commitment

Customer Commitment – The Details

- Innovation
  - Product Roadmap
  - Product Choice

- Continuity
  - Product Support

- Resources

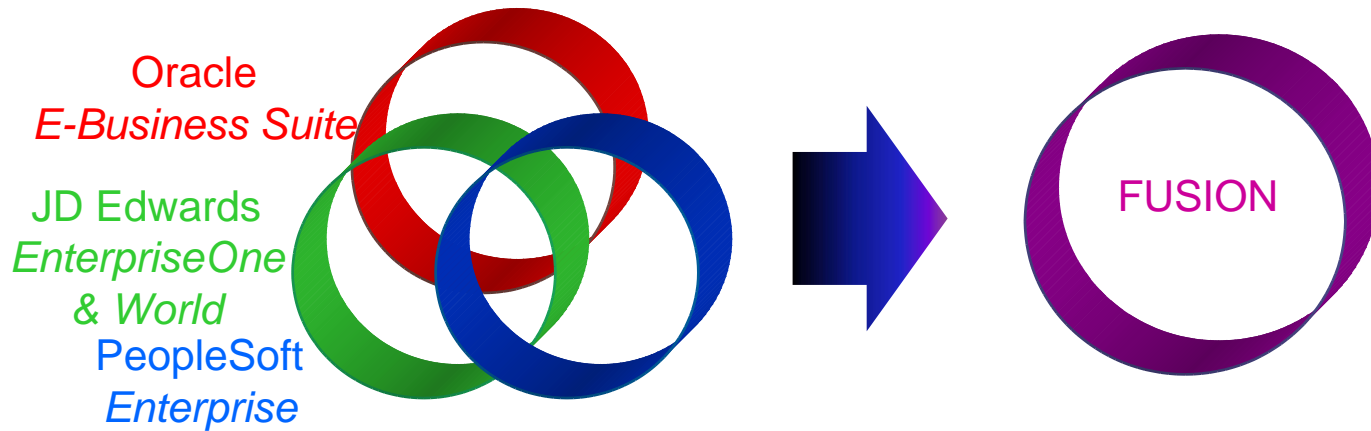# Innovation

Project Fusion

- Fusion: noun. (Fyu~zhen)
    - a merging of diverse elements into a unified whole
    - a blend of sensations, perceptions, ideas, or attitudes such that the component elements can seldom be identified by introspective analysis

- **Project Fusion** is about fusing processes, people and products to form a completely new organization that leverages the best parts from each of the components

Project Fusion

- Build the platform first
  - This is the technology stack plus complete processes, metrics, automation and infrastructure

- The platform must be architected to deliver
  - Highest developer productivity
  - Lowest total cost of ownership
  - Robust, configurable business process automation
  - Strong industry-specific capabilities
  - Superior usability
  - Best support for business decision making
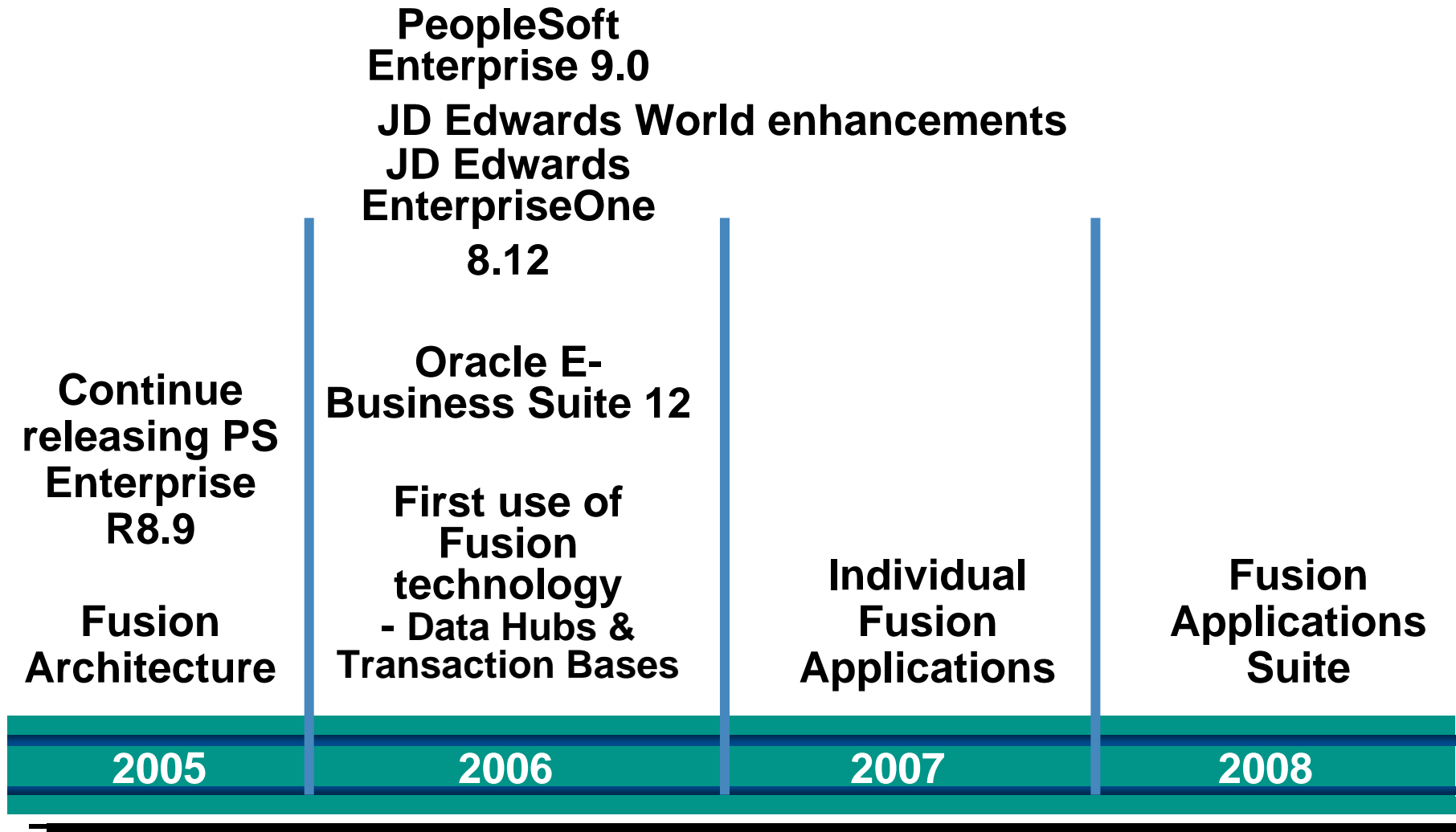 - Shared data model providing single source of truth

Fusion
Connecting People to Information

Oracle
E-Business Suite

JD Edwards
EnterpriseOne
& World

PeopleSoft
Enterprise

FUSION

- Service Oriented Architecture
- Common View of Information
- Improved Performance Management

- Secure Anywhere Access
- Faster Integration
- Speed to Value at Lower Cost
- More Flexible Processes

Maximizes Value Of Existing Investments

Product Roadmap

PeopleSoft Enterprise 9.0

JD Edwards World enhancements
JD Edwards EnterpriseOne 8.12

Continue releasing PS Enterprise R8.9

Oracle E-Business Suite 12

Fusion Architecture

First use of Fusion technology
- Data Hubs & Transaction Bases

Individual Fusion Applications

Fusion Applications Suite

| 2005 | 2006 | 2007 | 2008 |

Product Choice

- Automation Tools
    - To Isolate Data and Customizations
    - Investment in Migration Technologies

- Like for Like License Exchange
    - No charge to migrate equivalent Oracle license
    - Exchange PeopleSoft Enterprise JD Edwards EnterpriseOne and World for equivalent Oracle
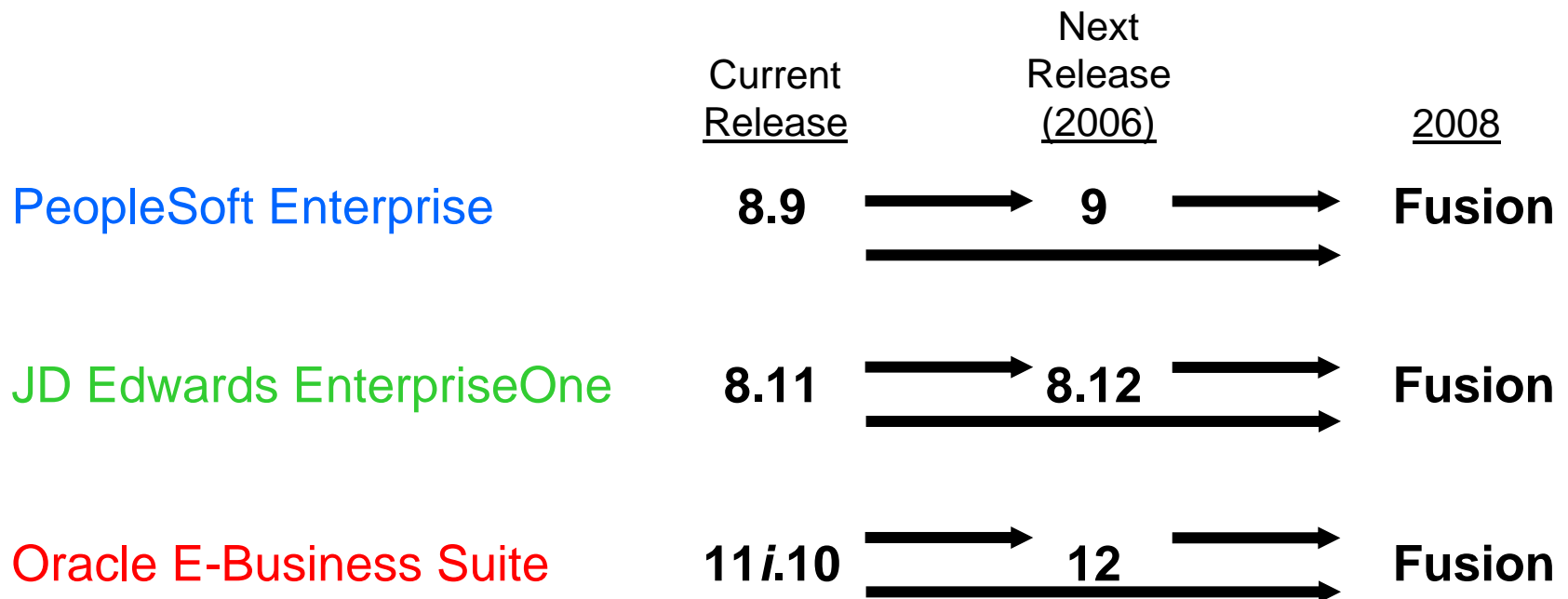   - Vendor DB License Exchange

Continuity

Continuity

- Support PeopleSoft Product Lines until 2013

- Support IBM and
  Microsoft Database Technology

- Support IBM and BEA Middleware

Continuity

- Automated upgrade path from 2 releases

	Current Release	Next Release (2006)	2008
PeopleSoft Enterprise	**8.9**	**9**	**Fusion**
JD Edwards EnterpriseOne	**8.11**	**8.12**	**Fusion**
Oracle E-Business Suite	**11i.10**	**12**	**Fusion**

Oracle's Commitment: Support All Product Lines

- Protect applications investment

- Provide more functionality with a lower TCO

- Ensure a smooth upgrade path

Resources

Best & Brightest Worldwide

- Retained the Best and Brightest Employees

- Make this seamless to the customer
  - Account Relationships
  - Support Centers
  - Development Teams
  - Consulting Teams

Resources

- 90% of PeopleSoft's Applications Support Staff

- Plus Oracle's Applications Support Staff

Oracle Enterprise Applications in the Army

- **_ASA(ALT) – VIS/Iraq Reconst & PM_**
  Financials
  Project Management/Costing
  i-Learning
  Tutor
  Collaboration Suite
- **_RDECOM - STEM_**
  Project Management
  Collaboration Suite
  i-Support
- **_ASA(FM&C) – PMW/PROMAC_**
  Balanced Scorecard
  Projects Costing
  Collaboration Suite
  Proponency Management (HR)
  Business Intelligence
  Tutor
  i-Support

- **_G1/HRC - eHRS_**
  PeopleSoft (ELM/CRM)

- **_SDDC -FMS_**
  ERP/Financials
  Purchasing
  Project Costing/Billing
  Tutor
- **_Army Corps of Engineers - P2/PMBP_**
  Project Costing
  Business Intelligence
  Tutor
  i-Support
- **_Army Claims Service (JAG) - PCMS_**
  i-Support/Tele Service
  Financials

More than 80% of all Army systems use Oracle Technology

Oracle Enterprise Applications in DoD

- **Department of Defense**
  - TRICARE Management Activity – DMHRSi
    - HR & Fin
  - Defense Energy Support Center - FAS
    - Fin
  - Def. Civilian Personnel Management - DCPDS
    - HR
  - Def. Finance and Accounting Service
    - PeopleSoft HR/Payroll
  - Joint PMO – DIMHRS
    - PeopleSoft HR/Payroll

- **Department of Air Force**
  - Aerospace Maintenance and Regeneration
    - Fin – (PA)
  - Air Force Military Personnel Center
    - HR – (Mil Pers.)
  - Air Force Material Command
    - HR – (Mil Deployment)
  - Air Force Financial Management
    - Fin & OFA - Budgeting
  - Air Force Services Agency
    - Fin & HR/PR

Department of the Navy
  - Military Sealift Command
    - Fin & HR
  - Marine Corps Systems Command – GCSS-MC
    - Fin/Logistics
  - Naval Facilities Engineering Command
    - Fin & HR
  - Naval Security Group
    - Fin & HR
  - Office of Naval Research
    - Fin – (PA)
  - Navy South West & Hawaii Region
    - Fin & HR
  - Bureau of Personnel
    - CRM, PeopleSoft HR
  - Navy Personnel (N1)
    - Fin

About Oracle

- For 27 years, Oracle has been helping customers manage critical information. Our goal is to make sure that you spend less money on your systems while getting the most up-to-date and accurate information from them.

- Largest Enterprise Software Vendor
  - Database
  - Applications
  - Integration Technologies

- $14 Billion Revenue